

The Use of **Doppelgängers** to Promote Health and Behavior Change

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► By Jesse Fox & Jeremy N. Bailenson

You don't like parties: there are too many people and it makes you anxious. Who do you talk to? What do you do? As your eyes scan the virtual party environment, you notice a familiar face across the room. It's you. There you are, chatting with a group of three strangers. You're making eye contact, nodding, laughing even. Wow, you're really having a good time.

Doppelgängers are virtual humans created using photographs of the participant so that they are realistic and bear a strong resemblance to the self. According to Bandura's social cognitive theory, greater similarity and identification with a model leads to more social learning and imitation of modeled behaviors. Consequently, doppelgängers, which are maximally similar to the self, have many advantages over traditional models. Additionally, this virtual self can be programmed to behave independently of the physical self, maximizing its utility as a persuasive agent.

Using Doppelgängers for Behavioral Modification

Our first series of studies addressed whether or not these doppelgängers could be used to promote exercise. Findings across five separate studies demonstrated a doppelgänger who gained and

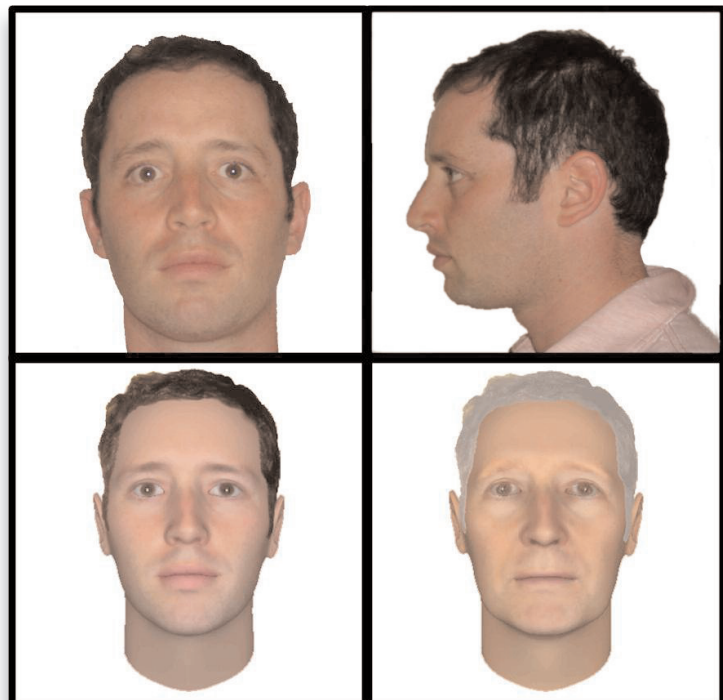


Figure 2: A participant's photographs (top) are used to create a virtual doppelgänger (bottom left), which can be aged (bottom right) or otherwise transformed to achieve health outcomes.

lost weight in accordance with the physical actions of a participant in the lab caused real changes in physical behavior. Compared to various control conditions, watching one's doppelgänger lose weight as a reward for activity or gain weight as a punishment for inactivity caused more exercise. This change in health behavior was observed immediately after the treatment in the lab as well as twenty-four hours afterwards.

A similar technique can be used to change eating habits. We had participants observe their doppelgängers eating, and afterwards they responded to survey questions while seated at a desk with a large bowl of candy. We observed a replication of social facilitation effects on eating, wherein men consumed more candy and women suppressed their appetites, eating no candy after the virtual treatment. These studies suggest that doppelgängers may be used for the treatment of obesity, compulsive eating, or eating disorders and could be incorporated in existing diet-based virtual environments (VEs).

In a third line of work, conducted with Hal Ersner-Hershfield and Laura Carstensen, we used doppelgängers to influence future financial decision-making. Participants embodied either a current doppelgänger or an

aged doppelgänger. Those who saw an aged doppelgänger became more future-oriented and demarcated more funds for retirement than those who saw a current doppelgänger. These same aging models could be used to promote long-term health goals, such as quitting smoking or staying physically active, to promote positive outcomes rather than negative consequences in the future.

Future Directions

Given our success in modifying exercise, diet, and financial behaviors, we feel that doppelgängers should be explored more widely within the fields of therapy and rehabilitation.

Bandura originally used social modeling as a method of phobia desensitization, and virtual reality exposure therapy has been successfully used for this purpose. Doppelgängers could be incorporated in VEs for acrophobia (the fear of heights), agoraphobia (fear of open spaces), aviophobia (fear of flying), or social phobia. Participants could see their doppelgängers coping with stressful environments, thus bolstering their sense of self-efficacy. They may also observe their virtual self experiencing the rewards asso-

ciated with successful phobia management, which may serve as an additional incentive to work towards managing the phobia.

Physical rehabilitation VEs present another use for doppelgängers. Although many embody a first-person perspective, some physical movements may be better learned from a third-person perspective. In these cases, incorporating a doppelgänger as a model may promote more self-efficacy and learning.

Doppelgängers have shown great potential for changing physical behaviors. Much work in cybertherapy successfully implements a first person, real-time controlled avatar view during therapy. These researchers should consider the potential of incorporating autonomously behaving doppelgängers in their treatments.

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Deep Brain Stimulation:

From Parkinson treatment to personality enhancement?

▶ By Frederic Gilbert

In recent years, Deep Brain Stimulation (DBS) treatments have attracted great interest in the medical community, not only for their effectiveness, but also for their expanded, potential future applications. With these great hopes come various accompanying ethical challenges.

DBS is a psychosurgical invasive intervention commonly used to treat various symptoms of neurodegenerative diseases. For instance, the most common application of DBS treatments has targeted Parkinson's symptoms such as tremor, rigidity,

Recognized for its proven effectiveness in treating disease, Deep Brain Stimulation (DBS) is now being considered for use in healthy patients in areas such as memory and mood enhancement. Here, the author discusses ethical implications that may arise with this type of application.

stiffness, slowed movement, or even walking problems. The technique consists of implanting a battery-operated neuromedical device which delivers an electrical stimulation to a specific area of the patient's brain. However, due to its invasive nature, in order to qualify for DBS treatment, patients must be in an advanced phases of

a neurodegenerative disease and have demonstrated resistance to pharmacological treatment. However, in the future, developments in medical nanotechnologies hold the potential to render the DBS procedure less invasive, thereby expanding the safety and range of applications for these technologies.